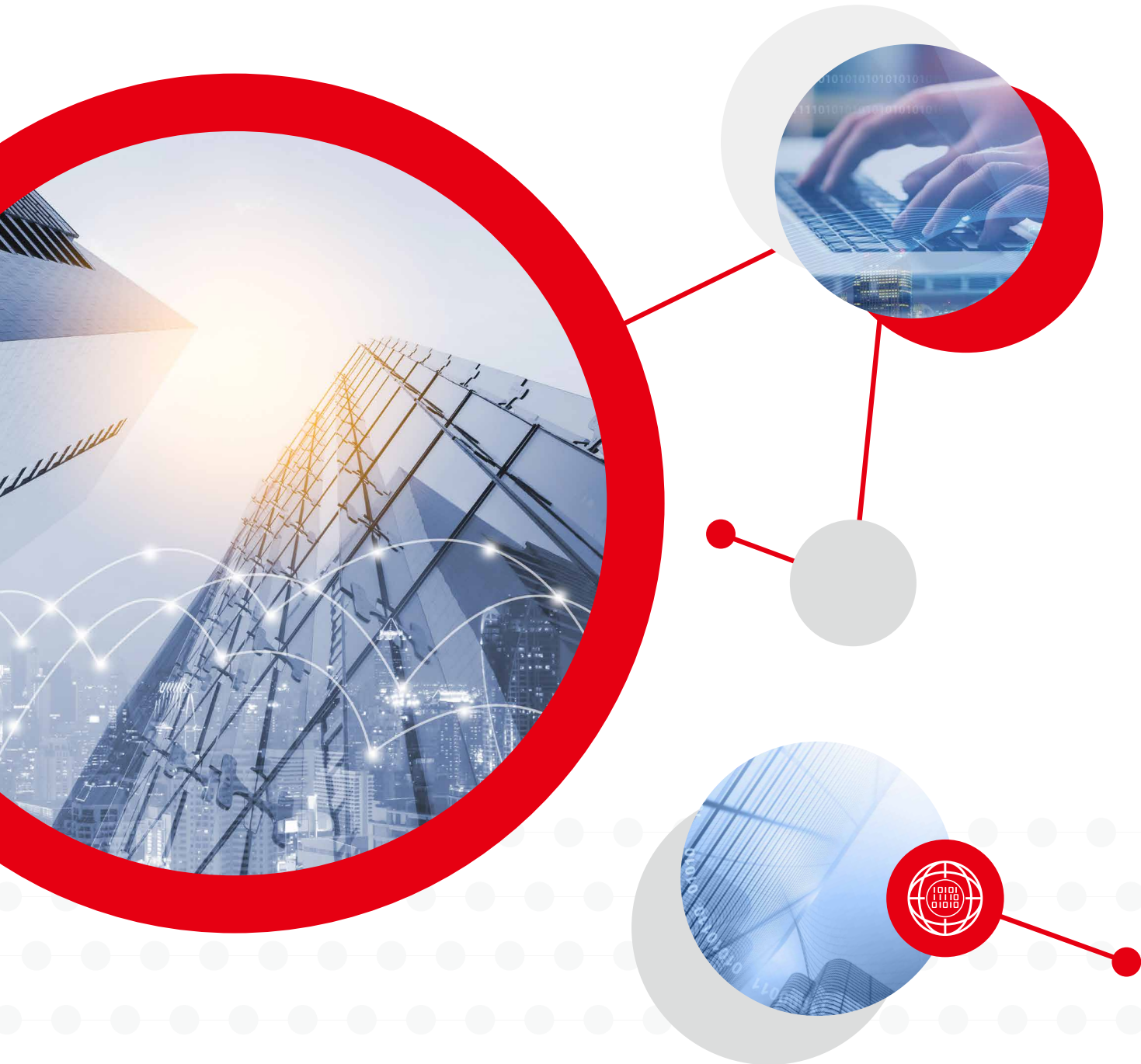




H3C

Digital Navigation Smart Future





CORPORATE PROFILE

H3C is an industry leader in the provision of Digital Solutions, and is committed to becoming the most trusted partner of its customers in their quest for business innovation and digital transformation. We offer a full portfolio of Digital Infrastructure products, spanning across compute, storage, networking, 5G, security and related domains, and provide a comprehensive one-stop digital platform that includes cloud computing, big data, artificial intelligence (AI), industrial internet, information security, intelligent connectivity, new safety, and edge computing, as well as end-to-end technical services. We are also the exclusive provider of HPE® servers, storage and associated technical services in China.

We have firmly oriented ourselves towards the needs of our customers, supported by a deep foundation with more than 30 years of operation. We provide scenario-based and customized solutions to our customers, enabling digital transformation in various industries that include, but not limited to carrier, government, finance, healthcare, education, trans-

portation, manufacturing, utilities, energy, and Internet etc., products are widely used in nearly 100 countries and regions.

In 2019, we officially launched “Digital Brain Project” . Based on the Smart Digital Platform composed of Digital Infrastructure, Business Empowerment Platform, Active Security, and Unified Operation & Maintenance Services, we join hands with our ecosystem partners to co-innovate in smart applications, and help our customers from various industries to build digital brains in their respective domains. In 2020, we launched “Digital Brain Project 2020” under the guidance of Intelligence Strategy. Through upgrading from the original Business Empowerment Platform to the Cloud and Intelligence Platform, we build a new core engine for digital brains, which can further strengthen the intelligence and business support capabilities, accelerating the digital transformation of various industries.

We take technical innovation as the engine for growth. Currently, more than 50% of our employees are R&D personnel. We have filed over 11,000 patents, of which more than 90% are invention patents. Through advanced technical capabilities and intelligent means, we will continue to fully implement “intelligence +” , and further promote the application of intelligence in various industries.

“Shaping the Digital Future for a Better Life” is the corporate vision of H3C. We are aiming to drive the development of the digital economy, and together with customers and partners, to create a better life for all to enjoy.

VISION & MISSION

VISION

Shaping the Digital Future for a Better Life

MISSION

Committed to become the most trusted partner of our clients in their quest for business innovation and digital transformation

ABOUT US



Who We Are

- A leading digital solutions provider
- Having a full set of digital infrastructure capacities including Compute, Storage, Networking and Security
- Member of OPNFV, MEF, SPEC and Gold Member of OpenStack



Capability

- 2 Headquarters • 7 R&D Centers, 47 Branch Offices
- 100+ Countries and Regions covered
- 7 Global Offices
- 50,000,000+ Facilities Operating Online



Employees

- 13000+ Employees
- 50%+ R&D Personnel



Performance

- Leading in China Enterprise Market
- Ranked NO.1 in China Enterprise WLAN Market Share for Consecutive 11 Years



INNOVATIONS

11,000+

Number of patent applications

4

An average of 4 patent applications per working day

90%

Invention patents account for more than 90%



300+
Cloud Computing



6,000+
Interconnectivity



100+
Big Data



1,000+
Information Security



500+
Infrastructure

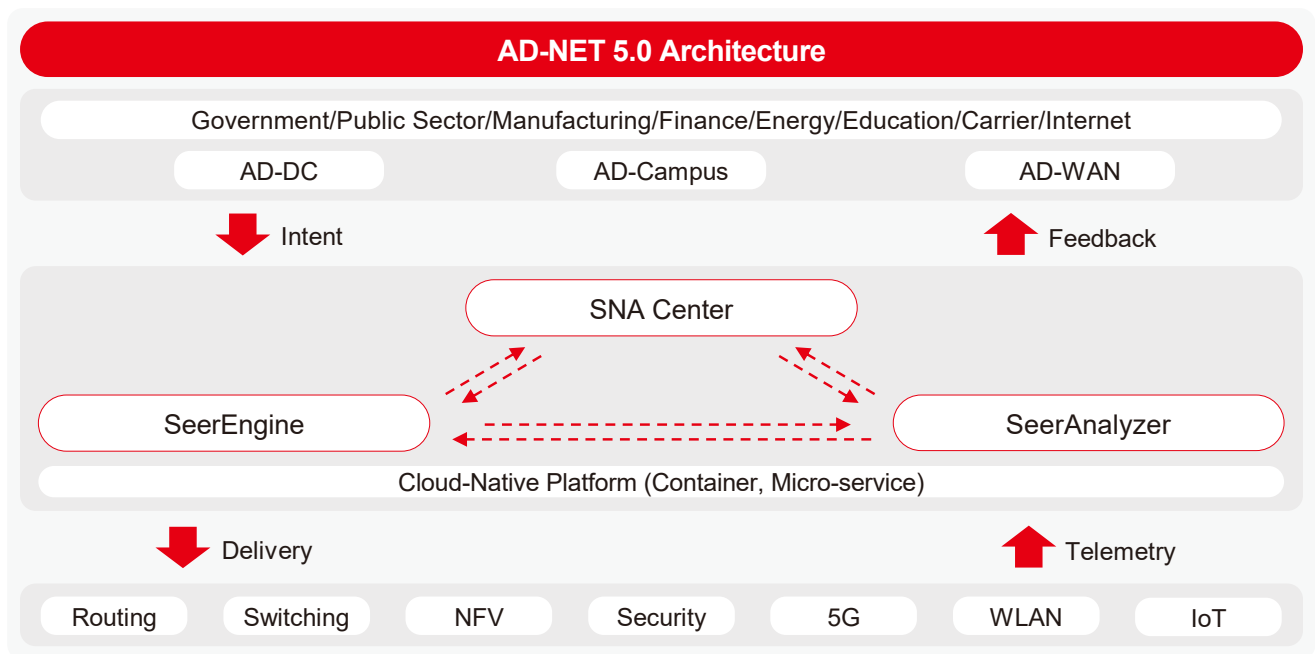


1,000+
Others

PRODUCTS & SOLUTIONS OVERVIEW

H3C products and solutions market leading position also verified by lot of 3rd party marketing research company and facilities. For examples, in Gartner’ s Magic Quadrant reports, H3C unified wired and wire-less in campus, H3C data center cloud networking, Network Firewalls, Network Performance, Monitoring and Diagnostics, Hyper convergence infrastructure, all are include in the reports. H3C also work with Tolly group, provide verified performance reports on Data Center core switch S12500X, backbone core router CR19000, MSR branch routers and Campus S7500 etc. Industry’ s first ever large-scale 400G test with SRv6 (Segment Routing over IPv6 dataplane) capabilities successfully completed by H3C and Spirent on with 72 ports of 400GE on S12500 series Data center switches. H3C computing virtualization platform gets record score in Specvirt testing. All H3C SecPathFirewall Family retained certification following rigorous and thorough testing in the ICSA Labs Firewall Certification Testing Program.

Application-Driven NET (AD-NET5.0) Solutions



BOOST THE DEVELOPMENT OF DIGITAL ECONOMY



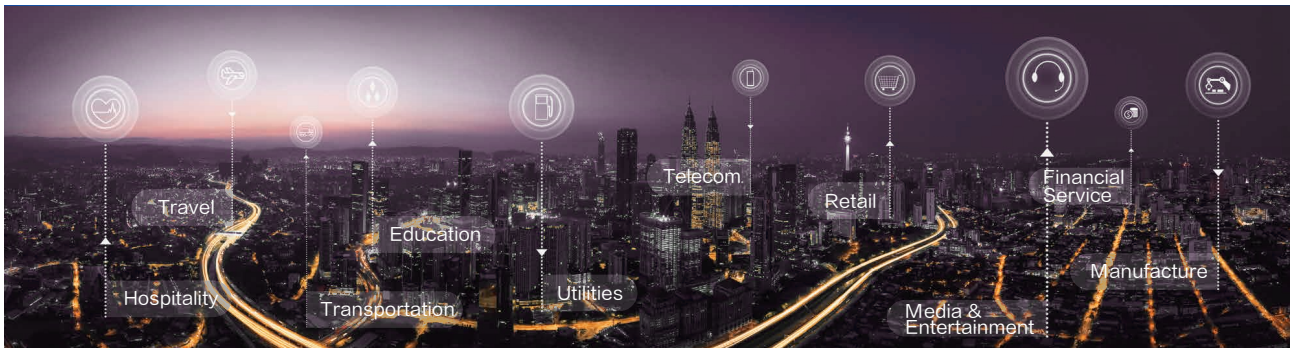
New Customer Experience



Transform Business Mode



Efficiency and Innovation



H3C Digital Solution Serving Customers

500+ Successful Cases in Carrier, Government, Enterprise, Education, Finance, Healthcare, etc.



Carrier



Finance



Government



Healthcare



Enterprise



Energy



Education



Transportation



R&D CENTERS SALES AND SERVICE OFFICES

2 Headquarters

7 R&D Centers

47 China Offices

7 Global Offices



Beijing Admin.
Headquarter



Hangzhou Operation
Headquarter/R&D Center



Beijing R&D Center



Guangzhou R&D Center



Zhengzhou R&D Center



Chengdu R&D Center



Chongqing R&D Center



Hefei R&D Center

SUCCESS CASES



Syabas in Malaysia

- H3C AD Campus SDN Solution applied to Syabas.
- Syabas sets up and enforces automated access and consistent security policies across network easily.
- Deployment and Configuration reduced to 3 weeks.



Tianjin University

- The First Dedicated Cloud Platform for College
- Seven Centers and Multiple Sub-system in one Network
- End-to-End Service and Maintenance



CNOOC (China National Offshore Oil Corporation)

- Build a roadmap together to consolidate and migration to cloud platform
- Demonstration & verification in HQ
- Support existing system migration to cloud



Sichuan Government Cloud

- Deployment within 60 days
- Leading and proven one-stop Cloud-infrastructure practices
- Innovative 1 +N+N+1 architecture, which becomes major and popular mode for other government cloud
- Help Migrate near 400 existing government applications into cloud environment



Haier

- One network bearing 80% devices
- Full visualization of interconnected factories
- Expand Cooperation in Smart Manufacturing



CCB (China Construction Bank)

- Long term Cooperation with CCB since 2008
- Proven practices in top customers (BOC, ICBC) of Finance industry

Contact Us

Beijing Headquarters

Address: Tower 1, LSH Center, No.8 Guangshun South Street,
Chaoyang District, Beijing, PR CHINA
Zip Code: 100102

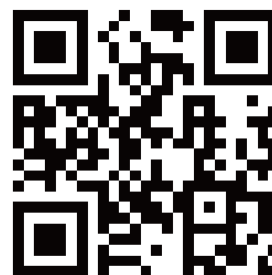
Hangzhou Headquarters

Address: No.466 Changhe Road,
Binjiang District, Hangzhou, Zhejiang Province, PR CHINA
Zip Code: 310052



Copyright ©2020 H3C. All rights reserved.

Disclaimer: H3C endeavors to provide accurate information in this brochure. Nevertheless, there may be technical errors and/or typos. H3C assumes no responsibility for any inaccuracy of information that may contain in this brochure. H3C retains the right to modify the contents contained herein without any prior notice or prompt.



www.h3c.com/en/